

aquila biolabs is a German technology company focusing on the development of innovative laboratory devices for the analysis of shake-flask fermentations. Its core technology, the CGQ (cell growth quantifier), is the first system that allows for non-invasive and highly parallelized online monitoring of biomass in microbial shake flask cultures. Founded in 2014, the aquila biolabs GmbH is one of the most innovative, successful and fastest growing life science start-ups in Germany.

We currently have a vacancy for a

SALES REPRESENTATIVE (F/M)

in our Marketing & Sales team.

During your work as a sales representative at aquila biolabs, you will i.a.

- be responsible for marketing and selling the CGQ to international customers.
- support the sales force and customers of our global distributors.
- represent aquila biolabs at international trade fairs and conferences.
- support customers with data interpretation and technical advice.
- evaluate current needs in our customers' labs for future developments.

Your skills should include:

- profound knowledge in fermentation and bioprocessing.
- experience with laboratory devices and microbiology.
- strong communication skills including fluency in German and English.
- preferably, experience in marketing and sales of laboratory devices.
- willingness to travel and be "on the road"
- ability to integrate into a rapidly progressing team and working environment.

You should hold a scientific or engineering Bachelor's or Master's degree with a strong background in biology, biotechnology, biochemistry or equivalent fields.

If you want to join a young team of highly talented and motivated people as well as to enjoy flexible working times and locations while receiving an attractive salary package, then we look forward to getting to know you personally.

Interested persons may send their full applications to

info@aquila-biolabs.de

including CV, graduation certificates, performance records and, if available, publication abstracts as well as job or project references.