

aquila biolabs is a German technology company focusing on the development of innovative sensors and software for life science laboratory applications. Our current portfolio of bioprocess analytical technologies is used by leading scientists in over 25 countries in both academia and industry. In the future, we will expand our focus from bioprocessing to the laboratory in general.

We currently have a vacancy for a

## SALES REPRESENTATIVE (F/M)

in our Marketing & Sales team.

During your work as a sales representative at aquila biolabs, you will market and sell our technologies to international customers. You will:

- visit customers in their labs and present our technologies
- organize and run demos of our products with customers
- represent aquila biolabs at international trade fairs and conferences
- collect customer feedback / market intelligence and exchange it with our product management team to improve our technologies / create new products

You should either hold a scientific or engineering Bachelor's or Master's degree with a focus on microbiology, biotechnology, bioengineering or equivalent fields. Alternatively, you have a strong background (2+ years) in a marketing or sales position for laboratory equipment. Additionally, you should be a person who:

- has an out-going personality
- enjoys communication and ideally is a natural "Seller"
- is willed to travel / be "on the road" (including trips to the USA)

Your skills should include:

- strong communication skills including fluency in English
- ability to work independently
- strong presentation skills
- preferably, experience in marketing and sales of laboratory devices
- profound knowledge in bioprocessing is a plus

If you want to start or deepen a career in Marketing & Sales within the life science laboratory equipment market, want to join a young team of highly talented and motivated people as well as to enjoy flexible working times and locations while receiving an attractive salary package, then we look forward to getting to know you personally.

Interested persons may send their full applications to

[info@aquila-biolabs.de](mailto:info@aquila-biolabs.de)

including CV, graduation certificates, performance records and, if available, publication abstracts as well as job or project references.